

Amongst the many VIP speakers are:



Lulwa Al Sudairy
Board Member and Partner
Mansour Al-Mosaied Group



Princess Tessy
of Luxembourg



HRH Queen Zaynab-Otiti Obonor



H.E. Mr. Zulfiqar Ghadiyali
Chairman of the Private Office
H. H. Sheikh Tahnoon Bin Saeed
Bin Tahnoon Al Nahyan



Mishal Kanoo
Chairman of the Kanoo Group



Dynamo
Magician Impossible



Ismael Hajjar
Director
MENA Private Client Services
Leader, EY



Gabor George Burt
Business Transformationist,
Innovation Pioneer, Founder
Slingshot Framework

Family Office Forum

Dubai, 6-7 February 2018, The Palace Downtown Dubai

Join us when more than 100 genuine* Family Offices, Principals and UHNWI meet and benefit from substantially more wealth owners being present than providers:

Key topics are Family (such as Governance, Next Gen, International structures) plus Investment Best Practice (as in Private Equity, Real Estate or Liquid Assets)

Benefit from presentations and CIO roundtables, all day networking, non-stop refreshments, dedicated networking breaks, lunches and drinks reception.

Register: Principals or Family Offices as in our definition below have free admission, solution providers simply register at www.prestelandpartner.com or by email to us.

* Our definition of a genuine Family Office demands a minimum of USD 150 million and working for one or a few (not a solution provider to many 3rd parties).

Free Entry for genuine* and Single Family Offices

Partners



Deutsche Bank
Wealth Management



Family Office Forum

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See what attendees have to say:

We share the same vision in holding a critical event to address the topics of Family Business.

HE Hani Al Hamli, Secretary General, Dubai Economic Council

I would like to extend our sincere gratitude and heartfelt thanks for our participation in the event "Family Office Forum". We acknowledge and appreciate your unwavering support to the government of Dubai in working towards improving business practice among family offices which play a pivotal role in the local and regional economy. **The feedback from the Forum has been extremely positive** and we would like to take this opportunity to thank you for the opportunity to share our expertise with the attendees. **All responses have been enthusiastic about the content and the overall quality of the conference, which is undoubtedly tied to Prestel & Partner's wealth of knowledge.** Thank you for sharing your professional expertise and host such a successful event.

Tarek Hijjiri, Dubai International Finance Center (DIFC)

Thank you and congratulations for delivering a fantastic event!

Billy Canellas, Porto Montenegro

Congratulations - very well organized, everything went smoothly and the organizers were discretely in the background in the most positive sense. The sessions were intriguing and provided interesting food for thought. **But what I was most impressed with was the quality of the attendants. Only a very few service providers but plenty of Principals and investors of all sorts with a variety of international background.** I enjoyed the many conversations very much. So, in short, it were two days well invested - definitely an event I can recommend without hesitation! Once again, thank you.

András Gosztonyi, Qantara GCC

Prestel Dubai 2016 was a superbly organised event in a first class venue. The atmosphere created by the Prestel team lent itself to interactive discussion rather than formal presentation and the networking opportunity was invaluable. I will be back!

Del Huse, Roycian Limited

Prestel churns out another brilliant conference with great turnout! This is especially relevant as Family Offices in the Middle East have been increasingly professionalising making way for a systematic, structured and strategic asset allocation and family governance.

Aradhana Khowala, Managing Partner Bridge.Over Group S.A.

Thank you for an excellent event in Dubai!

Tim Nelson, Aqua Group

I just wanted to say congratulations to you and the team on the Dubai event, it was well planned and run...I convinced my Board to move our Board Meeting to Dubai on the strength of my positive experiences at your Zurich and London Forums, which I hope illustrates how highly we now regard them.

Rakesh Chand, Kaura Foundation

Thank you for your support during the conference, which was a very big success for a first event in the region. Looking forward to collaborate on more events to come.

Mario Kozma, Tyrus Capital

An excellent event and great value for us!

Mehul Goradia, Director, Minerva Trust Middle East DMCC

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*Our definition of a genuine Family Office demands a minimum of 150 million USD and working for one or a small number of Families (not a solution provider to many 3rd parties).

Book your place now and take advantage of our early bird rates!

Are you a Principal or Family Office*?

We are delighted to welcome you and offer you privileged free admission!

Simply contact **office@prestelandpartner.com**

Do you provide solutions to Principals or Family Offices?

Secure your place, only a strictly limited number of passes are available: Register online at **www.prestelandpartner.com** > "become a delegate".

For more information please visit **www.prestelandpartner.com**

www.prestelandpartner.com

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ARAB INNOVATION
Knowledge Inspires Innovation



مؤسسة محمد بن راشد آل مكتوم
**MOHAMMED BIN RASHID
AL MAKTOUM FOUNDATION**

Family Office Forum Dubai

The Palace Downtown - February 6th – 7th 2018



Family Office Forum

Dubai, 6-7 February 2018, The Palace Downtown

Royale Ballroom: **Presentations and panel discussions**
Boardroom: **Topical roundtables**
Ballroom Foyer: **All day networking with refreshments**

First Day - Morning of Tuesday February 6th 2018

Welcome

- 08:30** Reception and registration, light refreshments and breakfast
- 09:10** Opening address: **The History of Money**
J Bradley Hall, Icon (Dubai and Switzerland)
- 09:35** Keynote: **A sustainable, environmentally responsible and economically viable transformation of the global energy industry during the 21st century**
Christofer Mowry, CEO, **General Fusion** (Canada)

Dealing with our changing world



- 10:00** **Re-Imagine the Boundaries of Your Business and be a Future-Shaper**
 - Actively shape the future of your market space, or be left in the wake of others who are
 - Redraw market boundaries in a way that assures your ongoing relevance and growth**Gabor George Burt**, Author, Innovation Pioneer, Human Motivation Expert (USA)
- 10:30** Morning Networking Break: Refreshments served in Foyer
- 11:10** **Governance: The Rise of Women with Wealth and in Leadership Positions**
 The shifting face of both wealth and society is affecting Arabia: The rise of female empowerment, what this means, and how the corporate sector and family offices are faring in terms of female participation at senior management
Lulwa Al Sudairy, Board Member and Partner, **Mansour Al-Mosaied Group** (Saudi Arabia)
Ms. Quirine R.S. de Graaf, AFAQ Group, Office of **Shka. Latifa MbM s/o HH Shk. Hasher Al-Maktoum** (Dubai)
Dr. Lina Kouatly, President & CEO, **Lunatus** (Dubai)
Khalid Alkhudair, CEO, **Glowork**, Young Global Leader, World Economic Forum (Saudi Arabia)
Moderator: Ida Beerhalter, IOME Family Office (Saudi Arabia)
- 11:40** **Full of opportunities: Global Britain and the Gulf – a relationship of partners re-inventing themselves**
HMA Philip Parham, Her Majesty's Ambassador to the UAE, **British Embassy Abu Dhabi** (United Arab Emirates)
- 12:00** **Change creating challenges and advantages - The Brexit Opportunity**
 - A country of contradictions
 - The Great British Investment**Chris Madelin**, CEO, **Magna Group** (UK)
- 12:30** **Disruption: Success in the Era of the 4th Industrial Revolution: AI, FinTech, Blockchain & Co**
 - The pressure of a fast changing world, much of which is fueled and driven by technology
 - Avoiding pitfalls
 - Success in today's era and go from digital disruption to digital transformation**Ian Khan**, PMP, B.Eng, MCSE, Technology Futurist (Canada)
- 13:00** Lunch Break and Networking at the Asado Restaurant

Family Office Forum

Dubai, 6-7 February 2018, The Palace Downtown

Royale Ballroom: **Presentations and panel discussions**
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First Day - Afternoon of Tuesday February 6th 2018

Protecting Your Assets - Successful Investing as a Family Office – Part 1

- 14:20** **Innovating Asset Allocation during an Era of declining US Global Hegemony**
 - The current state of the liquid investment world, i.e. equity and fixed income, equity hedge funds and private equity, passive investing and ETFs
 - The impact of geopolitics on future market returns – results from the decline of the American empire and the rise of China
 - Suggestions for actions to take: Re-think your asset allocation with passive allocations, beware smart beta, pay for alpha and accept volatility, and how to find the right managers for this**Asim Ghaffar**, Managing Partner, **AG Capital Investments**, LLC (USA)
- 14:50** **Private Debt - Reminiscences of an Operator**
 - The universe of private debt
 - The private debt swamp ecosystem
 - Family offices as investors and borrowers
 - Case studies and state of the market**Matt Sadd**, Managing Director, **Deutsche Bank** (UK)
- 15:20** **Fireside chat: Can Private Equity provide an appropriate extension to a Real Estate led alternative assets strategy?**
 - What would get a Family / Family Office Investor to extend the investment strategy internationally and from a real estate focus, to other assets (i.e. PE, Credit, Infrastructure)
 - Are liquidity and risk constraints anything as challenging as most believe?
 - What would be a trigger to explore other asset options**Nabil Nazer**, Chief Investment Officer, **Al Sulaiman Group** (Saudi Arabia)
Janusz Heath, Managing Director, Head of Investment Management Emerging Markets and the Private Equity Investment Committee, **CapDyn Partners** (London)
- 15:50** Afternoon Networking Break: Refreshments served in Foyer

Benefit from Doing Good

- 16:40** **Making Money while Doing Good – Best Practice in ESG and Impact: Experiences shared**
 - What impact investing really means; Myths, Real Talk, Real Returns and Case Studies
 - An overview on the Impact Investing Market, including trends and data from current research
 - Motivations and Strategies of Wealth Owners
 - Avoiding the Traps, Key Lessons Learned: How to find good Impact deals and deal flow**Ida Beerhalter**, IOME Family Office (Saudi Arabia)
Christofer Mowry, CEO, **General Fusion** (Canada)
Moderator: Robert Rubinstein, Chairman, **TBLI** (Netherlands)
- 17:10** **Philanthropy: Advantages of Giving and Serving - Panel discussion**
 - The positive impact which giving and serving can have on ultra-high net worth families, including to shape the character and values of the next generation
 - How philanthropy unifies family members and creates an enduring legacy beyond just wealth
 - How philanthropy combats the entitlement attitude which is common amongst NextGen
 - Advantages of a life of giving and serving others - meaning and fulfillment**HRH Queen Zaynab-Otiti Obonor**
Hikmat Hussein Al Hajj (Dubai)
Clare Woodcraft, former CEO **Emirates Foundation** (France / UAE)
Farah Karim, Founder and CEO, **Insaan Group** (Indian Ocean Region)
Moderator: Andrew Doust, Founder, **Plenitude Partners** (Dubai)
- 17:40** **Art and Commerce - "A Single Winged Bird Can't Fly"**
 - Transiting from Business to Art
 - Art narrative
 - An outsider view of the Art market**Philipp Humm**, Artist; formerly CEO **Vodafone Europe**, CEO **T Mobile USA** (UK)

Grand Finale of Day One

- 18:10** **Dynamo the Magician - very special Dubai exclusive appearance on stage**
 He has performed for some of the world's most notable talent, from Brad Pitt to Jay Z, Coldplay to Prince Charles, and in an incredibly short space of time Dynamo has been awarded the highest accolade in Magic - Magician of the Year by the AMAs in Los Angeles (The Oscars of Magic); most followed Magician on the planet across social media.
- 18:30** Drinks Reception and Networking

Royale Ballroom: **Presentations and panel discussions**
Boardroom: **Topical roundtables**
Ballroom Foyer: **All day networking with refreshments**

Second Day - Morning of Wednesday February 7th 2018

Welcome

- 08:30

Reception and registration, light refreshments and breakfast
- 09:20

Keynote: Leading Change
His Excellency H.E. Mr. Zulfiquar Ghadiyali Chairman of the Private Office of
His Highness H.H. Sheikh Tahnoon Bin Saeed Bin Tahnoon Al Nahyan (Abu Dhabi)
- 09:40

How to solve Energy, Climate and Water challenges
Åge J. Skomsvold, Inventor, CEO, RotoBoost
- 10:00

Keynote: Making Fuel out of Sand and Grass
Carl Pendragon, CEO, SkyMining AB

Assuring Family Unity and Success over Generations

- 10:20

Wellbeing - Achieving a harmonious state of the mind, body and spirit
Dr. Issac Mathai, M.D.(Hom.), M.R.C.H (Lond.) soukya.com (India)
- 10:40

Succession planning: Coordinating a “mega family” of 50 plus
 - The family and business in a nutshell
 - Challenges facing the principle and the family
 - The road less travelled towards sustainability
 - On legal structure
 - On ownership transfer
 - On succession planningSalman Haif, Haif Company (Saudi Arabia)
Akram Okeili, Managing Partner, Okeili & Co (Lebanon)
- 11:20

Morning Networking Break: Refreshments served in Foyer
- 12:00

Family disputes – what to do when it happens
 - Case study of a family dispute
 - Creating a resolution path
 - How to gain buy in from all family membersPaul Pybus, Partner, Head of Fiduciary, Price Bailey Wealth Solutions (UK)
- 12:30

Wealth doesn’t insulate us from pain and hardship
 - My personal struggles - and recovery
 - A new model of healing: An East and West approach to recoveryClaudio Marianti di Pergola, Chairman, Vibe in Tuscany (Italy)
- 13:00

Lunch Break and Networking at the Asado Restaurant

Royale Ballroom: **Presentations and panel discussions**
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Second Day - Afternoon of Wednesday February 7th 2018

- 14:10

Finding the right Succession Planning and Family Governance model for the modern Middle East
 - Important Governance Differences between Family Business and Family Office
 - Your Family Office as a tool to unite family members of different generations
 - A look at successful solutions in different cultures: UK, Germany, US
 - Best Practice in establishing a Family OfficeFarida F. El Agamy , Lic.iur. Attorney at Law, General Manager, Tharawat Family Business Forum (Dubai)
Ida Beerhalter, IOME Family Office (Saudi Arabia)
Racha Alkhawaja, CDO, Equitativa (Dubai)
Uzma Siddiqui, Vice President Investments, Abeer Group (MENA and India), Managing Director,
Salama Holdings (La Réunion, France)
Moderator: Ismael Hajjar, Director, MENA Private Client Services Leader, Ernst & Young Middle East

Protecting Your Assets - Successful Investing as a Family Office – Part 2

- 14:40

Real Estate as Family Office Investment – Panel Discussion
 - Global trends – data and facts
 - Going direct, or indirect through funds?
 - Deal sourcing - family and friends, or professionals?
 - Geography – local where you know, or global opportunities?Nada Al Bundakji, NextGen, Saudi Gulf Group (UAE)
Nabil Nazer, Chief Investment Officer, Al Sulaiman Group (Saudi Arabia)
Dr. Lothar Hardt, Investor (Germany)
Matthew Wilkens, Managing Director, Kallas Asset Management (Brazil)
Moderator: David Pieper, Principal, Optimus Prime Family Office (Germany)

- 15:10

Afternoon Networking Break: Refreshments served in Foyer

Healthcare as an Investment

- 15:50

Blood - our most precious Asset: How to save Lives and make Profit
 - Beyond the Blood, Sweat and fears: Building a Business with Purpose
 - The great impact made with medical technology - saving lives while making returnsBill Skillman, President, Chief Executive Officer, Velico Medical (USA)
- 16:20

Healthcare as an Investment
 - The healthcare investment continues to be an area of great interest to many of the family offices in our region
 - The impact of healthcare and life sciencesDr Ahmed Emara, MD, MBA Group CEO & Managing Director, ReAya Holding (Saudi Arabia)
- 16:50

Panel discussion: Healthcare and BioTech as Family Office Investment
 - Going direct, or indirect through funds?
 - Deal sourcing - family and friends, or professionals?
 - Geography – local where you know, or global opportunities?
 - Lessons learnt and Best PracticeDr. Rajan Jethwa, CEO, Ellipses Pharma (UK)
Dr. Ahmed Emara, MD, MBA Group CEO & Managing Director, ReAya Holding (Saudi Arabia)
Janus Kamradt, Director, Capital Technologies Inc., The Bosarge Family Office (USA)
Bill Skillman, President, Chief Executive Officer, Velico Medical (USA)
Moderator: Joanne Sawicki, Director, Cerescom (UK)

Event Summary and Closing Remarks

Roundtables in the Boardroom:

Tuesday February 6th 2018

10:00 Cryptocurrencies: ICO's and the Bitcoin Bubble - What Happens Next?

Moderator: J Bradley Hall, Icon

17:10 How to match substantial returns with Economic, Ecological and Ethical values

Daniela Herrmann, Founding Partner, TOPAN AG (Switzerland)

Wednesday February 7th 2018

10:20 Energy as Investment - What are the options?

Åge J. Skomsvold, Inventor, CEO, RotoBoost

12:30 How to create Social Enterprises in Emerging Markets

Thierry Sanders, Putera Sampoerna (SFO, Indonesia)

15:10 Health as Investment theme Global Market, Challenges, and new Solutions provided by Technology

Henrik Norstrom, COO, Brighter AB (Sweden)

16:30 How to develop Emerging Markets through Hospitality and Education

Rieki Crins (Netherlands)

The Prestel and Partner Promise

More Family Offices on stage than service providers. More Family Offices in the audience than service providers. For further information on the composition of our audience please see: www.prestelandpartner.com

Free participation is exclusive to Family Offices and only genuinely relevant partners of Family Offices will be able to purchase a delegate pass. In addition, the number of delegate passes is strictly limited. This ensures that the participating Family Offices enjoy a meeting among peers.

* Our definition of a genuine Family Office demands a minimum of USD 150 million and working for one or a few (= not a solution provider to many 3rd parties).

If you want to become a partner please contact office@prestelandpartner.com

Partners



Media Partners



Family Office Forum

Register Now



Dubai, 6-7 February 2018

The MENA region Family Office Forum for 100+ Principals and genuine Family Offices with a clear minority of service providers.



Paris, 15 May 2018



London, 2-3 October 2018

100+ England based Family Offices and UHNWI are expected - as per our unique definition below.



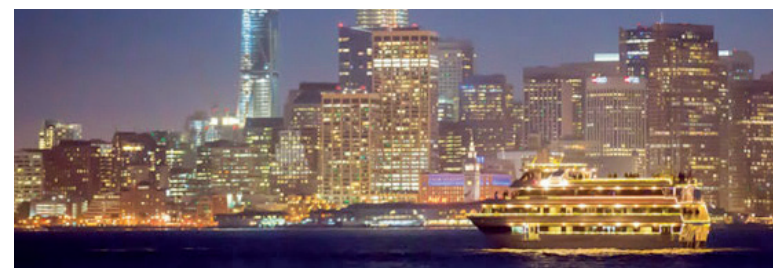
Singapore, 5-6 December 2019

100+ Asia based Family Offices and UHNWI are expected, as per our unique definition below.



Wiesbaden, 17-18 April 2018

Join us when 160+ genuine* German speaking Family Offices meet.



San Francisco, 11-12 September 2018

100+ North American UHNWI and Family Offices meet.



Zurich, 13-14 November 2018

160+ International Family Offices and UHNWI from all over the globe are expected to join in November.

Family Offices and UHNWI enjoy free entry!

*Our definition of a Family Office is a minimum of USD 150 million in assets from only one or few families / wealth owners, and the Family Office is working for these families (not as a solution provider to many 3rd parties).

Please contact office@prestelandpartner.com

Do you work with Family Offices? The Family Office Forum is not a sales show and places for service providers are strictly limited! To register please visit www.prestelandpartner.com

Your Registration:

Online at: www.prestelandpartner.com under tab "Become a Delegate" or send an email to: office@prestelandpartner.com

By phone: Please dial +44(0) 20 339 71390

Family Office Forum

Dubai, 6-7 February 2018, The Palace Downtown

Secure your place at the Family Office Forum Dubai

6-7 February 2018, The Palace Downtown

Register Now

	Until 1 November 2017	Until 30 November 2017	Until 31 December 2017	From 1 January 2018	Number
Both Days: 6th and 7th of February 2018	£2490 + VAT Save £600	£2690 + VAT Save £400	£2890 + VAT Save £200	£3090 + VAT	
One Day Only: 6th or 7th of February 2018	£1990 + VAT Save £600	£2190 + VAT Save £400	£2390 + VAT Save £200	£2590 + VAT	
				Total	

Registration fee includes refreshments, coffee breaks, snacks, buffet lunch, drinks and conference documentation. Accommodation is not included. VAT subject to government change.

Free Admission for Family Offices

Are you a genuine* Family Office? You have the privilege of free admission. Please contact tobias.prestel@prestelandpartner.com

Your contact details

Delegate name: _____

Title: _____

Company: _____

Address: _____

Country: _____

Telephone: _____

Email: _____

Permission granted by (name and signature): _____

How to register

In writing: Post us this form, or fax it to +44 (0) 20 3397139 1

Online: www.prestelandpartner.com in the section "Become a Delegate" or email office@prestelandpartner.com

By phone: +44 (0) 20 339 7139 0

Payment Details

Bank transfer: Prestel and Partner Ltd
Account: 46223368, Sort code 30-99-93,
BIC LOYD GB21132,
IBAN GB43 LOYD 3099 9346 2233 68,
Lloyds TSB Bank

Payments due within 10 days of invoice date, and in advance of the Family Office Forum. For terms and conditions see www.prestelandpartner.com

* P&P definition of a Family Office; minimum £100M in assets and serves one or a few families (not a solution provider to 3rd parties). Those doing both (family investor and solution provider to FOs) are welcome to join us at 50% of the standard fee.

Privacy

☐ Tick here if you do not wish to receive information from Prestel and Partner Ltd.

Cancellation policy

1. If you are unable to attend your place is transferable.
2. Invoiced amounts are due in full. Prestel and Partner will not issue refunds.
3. If you register but can not attend Prestel and Partner will provide you with conference documentation.
4. Prestel and Partner reserves the right to amend the conference programme and schedule without notice.
5. Prestel and Partner is not responsible for any costs occurring due to any changes or cancellations.