#### **Speakers Include:**



**AL Khalifa** 





**Mishal Hamed Kanoo** Chairman The Kanoo Group



Michael Lee-Chin Billionaire, Philanthropist



Francesca Agostinelli Entrepreneur, Philanthropist



Dr. M (Bhupendra Kumar "BK" Modi) Billionaire Entrepreneur



Raza Jafar Entrepreneur, Philanthropist





## restel & artner



## Family Office Forum | Collection

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown

#### Join us when 100+ Family Offices and UHNWIs meet!



# Shape the Future

- High Family Office and Investor ratio
- Genuine\* private buyside Family Offices and UHNWIs
- Knowledge & Expertise (not sales & pitches)
- Networking all day non-stop

**2023 Forum Partners** 

#### FREE ENTRY for genuine\* **Family Offices and UHNWIs**

\*Our definition of a genuine Family Office demands a minimum of £150 million and not being a solution provider to those outside the Family Office

























































**Overview** 

## Family Office Forum

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown

# Family Office Forum



Dubai 2023 Edition, 31st January-1st February, The Palace Downtown **Audience** 

### You are invited to join our Family Office Forum in Dubai:

Benefit from a 3:1 private family office and investor:expert ratio and meet 100+ Family Offices and UHNWIs at the event!

The Prestel & Partner Family Office Forum Collection provides an exchange between family offices, wealth-owners, and only a select few partners on best practice in governance and investments.

Strictly no product presentations or specific pitches - topics covered are key issues for Family Offices and UHNWIs. These hands-on topics hold clear benefits for all participants. The focus is on added value, trends, and strategies.

#### **Signature Features and Formats:**

- Interactive presentations and engaging panel discussions; with high number of family principals sharing their views
- In-depth round table discussions
- All-day networking, in addition to dedicated networking breaks, lunches, and reception

With our six well-established annual family office forum editions in Zurich, Dubai, Singapore, Wiesbaden, New York City, and London, Prestel & Partner is proud to be a global leader in providing a private platform for networking, sharing, and learning opportunities on the most pertinent family office and investment themes.

#### **Editorial Notes:**

We are editorially independent; our forum agendas are the result of extensive conversations and months of research with Single and Multi Family Offices, UHNWIs, thought-leading advisory firms and financial institutions on the most crucial and timely topics that keep family principals and their family offices awake at night and offer inspiration to them. We don't take commissions from selling anything, and are committed to staying neutral.

#### **Privacy Considerations:**

Our great respect for personal privacy ensures any attendees (including royals, billionaires, former heads of state, and Single Family Office Principals, CIOs and CEOs) enjoy the event with total data privacy.



in our home base and also

**Vianney Mathonnet** Director Family Office Kappafrik Group



**Aradhana Kowalla** 





The quality of the speakers and topics was fantastic, the networking opportunity between all was really good just product salesmen. The venue and quality of the food was first class.

Richard Jaffee Single Family Office Principal

#### **Your Advantage**

The audience: Our event is exclusively dedicated for Single Family Offices, Principals and Private Multi Family Offices who do not offer services or products but come to network and learn. At our event all other Family Offices and Experts who act as advisors or consultants or who offer products and/or solutions to third parties are considered to be solution providers.

The concept: More Family Officers than solution providers on stage and in the audience. Network with 100+ Family Offices and UHNWIs.

The content: Bespoke and curated program with considerable time dedicated to in-depth discussions, knowledge and experience sharing and learning opportunities, and Q&As.

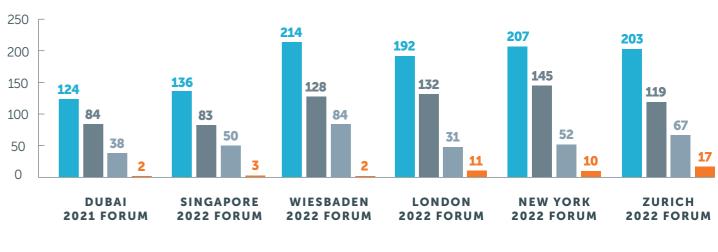
#### The Prestel & Partner Audience

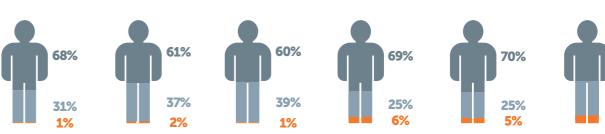
A majority of Single and non-commercial Multi Family Offices with the profiles of Principal, CEO, CIO, CFO, & COO.



Neutrals







Service providers are from various fields such as health, travel, international structuring, software, education or luxury goods – not uniquely from the financial industry. Partners contribute with and offer their expertise, without any upfront product sales.



# Family Office Forum

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown **Programme Day 1** 

**Royale Ballroom: Presentations and Panel Discussions** 

**Boardroom: Investment Roundtables - In-Depth Discussions on Specific Investment Themes** 

**Ballroom Foyer: All day Networking with Refreshments** 

### Day One Morning - Tuesday, 31st January 2023

8:00am **Registration and Networking Breakfast** 

8:50am **Morning Keynote: Assuring Peace** 

How to avoid or manage conflict

Dr. Juan Carlos Sainz-Borgo, Dean, University for Peace

### Organising Your Capital - The Strategies for Family Unity

Keynote: Issues facing families such as succession planning, conflict management and family dynamics -9:00am

A look at the best ways of achieving your family's "peace of mind" and what steps to take

Mishal Hamed Kanoo, 4th generation Chairman of the Family Conglomerate, The Kanoo Group

9:30am Panel discussion: Establishing your Family Office - and how to constantly improve it

• Setting up a Family Office - the Basics and taking it to the next level

• Professionalising the existing Family Office, continuously

Neeraj Varyani, Chief Everything Officer, Vista Group UAE (SFO)

Jorge Felippe, CEO, Almulla Capital (SFO)

Lucia Troksiarova, Head of Family Office, Jagal Group (SFO)

Moderator: Ismael Haijjar, Partner, Entrepreneurial Private Business, Family Office, International Tax &

Wealth Structuring, PwC Middle East

10:00am A view on a successful Family Office journey

Ziad Al-Qaimi, CEO, SFO

Moderator: Ismael Haijjar, Partner, Entrepreneurial Private Business, Family Office, International Tax &

Wealth Structuring, PwC Middle East

Morning Coffee and Refreshments - Meet other Family Offices and UHNWIs 10:30am

## Investment Know How: Change, Disruption & The Future

11:30am New technology advances in both, decarbonising electricity production safely, and cancer treatment:

The significance of nuclear innovation for the benefit of humanity

Michael Lee-Chin, Jamaican-Canadian Billionaire Entrepreneur and Philanthropist

Tech as investment topic, and VC tech trends 2023 12:20pm

Investor's panel discussion - What are the upcoming opportunities in VC and Tech?

Viktoriya Tigipko, VC Entrepreneur, Investor

Vianney Mathonnet, Director, Kappafrik Group (SFO)

**Henry Porter, FundX** 

**Lunch and Networking - Meet other Family Offices and UHNWIs** 1:00pm

## Family Office Forum



Dubai 2023 Edition, 31st January-1st February, The Palace Downtown Programme Day 1

**Royale Ballroom: Presentations and Panel Discussions** 

**Boardroom:** Investment Roundtables - In-Depth Discussions on Specific Investment Themes

**Ballroom Foyer: All day Networking with Refreshments** 

### Day One Afternoon - Tuesday, 31st January 2023

### Your Next Generation: Tips for Success

Family Values - Beauty is in Simplicity and The Impact of Service

Francesca Agostinelli, Entrepreneur, Philanthropist

Rita Cosby, Emmy-Winning TV Host, Chair, Global Service Institute

2:30pm Tutors International: The advantages of specialist private tutoring

Adam Caller, Founding Director

**Victoria Gibbs, COO** 

Joanna Dunckley Phillips, Client Account Manager

3:00pm Get into the driver seat of managing your wealth!

> Financial education for the next generation in (entrepreneurial) families of wealth: What you need to know and how a nextgen should be involved ideally in a successful and sustainable transfer of wealth

Reg Athwal, Chairman, TAO Legacy Family Office, Fobillion Holdings & Verchool Tech

Moderator: Peter Brock, CIO, SFO, and Managing Partner, Beewyzer

3:30pm **Afternoon Refreshments - Meet other Family Offices and UHNWIs** 

### Investment Know How: Making Money while doing Good

Net Zero: How hydrogen, carbon credits and forestry are related and enable you sustainable profits in

institutional quality

James Young, Owner, Executive Director, The Black Group

Justin Reynolds, Co-Founder, NetZero

4:50pm **Trends in Commodity demand: Doing good with Energy and Metals** 

How biofuels decarbonize transport, and clean hydrogen as "Swiss Army Knife" of zero-carbon systems

• The Energy Transformation - Carbon-tech Solutions for the Global Environment

The role of precious metal in your portfolio: Did you know Gold can earn interest?

• Leading near-term investment opportunities in "clean" energy and metals

**Humberto Sirvent, CEO, ARB Energy** 

Michael Binnion, CEO and Chairman, Green Leaf Carbon Tech, CEO and Founder, Questerre Energy

Corporation

Christophe Numa, Managing Director, Bunker Gold and Silver

5:20pm Venture Capital: How Europe's entrepreneurs have emerged, and the global investing outlook during

uncertain times. As a result, the role investors play is as important as ever, with Family Offices being key.

Stephen Nundy, Investment Partner & Chief Technology Officer, Lakestar

5:50pm Private Capital Fund Selection: How to (and traps to avoid)

Ziad H. Sarkis, CPA, MBA, Director of Financial Research, Harris Family Alternative Investments Program,

The Wharton School, University of Pennsylvania

6:10pm Welcome speech from Prof. Dr. Shai Efrati of our reception host, Aviv Clinic Dubai:

Targeting Ageing as a reversible process

6:30pm Departure to Reception at Aviv Clinic (Bus shuttle is provided)

7:00pm **Reception at Aviv Clinic** 

**End of Day One of the Family Office Forum Dubai 2023 Edition** 9:00pm



# Family Office Forum

**Programme Day 2** 

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown

**Royale Ballroom: Presentations and Panel Discussions** 

**Boardroom: Investment Roundtables - In-Depth Discussions on Specific Investment Themes** 

**Ballroom Foyer: All day Networking with Refreshments** 

### Day Two Morning - Wednesday, 1st February 2023

8:00am **Registration and Networking Breakfast** 

Welcome and Introductions from Prestel & Partner 8:50am

### Health is Wealth

Keynote: Your benefit as entrepreneur, to drive change at the frontline:

Let's do the obvious and end slavery, be inclusive, and bring SDG goal No. 8 to life: sustained, inclusive and sustainable economic growth. A "healthy" workforce is your advantage!

Raza Jafar, Entrepreneur, Humanitarian and Philanthropist

09:30am The Wealth of Mental Health

How mental wealth affects our lives in modern times, and how it can contribute to a more successful life:

Tips and stories on how to sustain generational mental health

Piet Jansen, Director, Yes We Can Youth Clinics

10:00am Keynote: Living beyond 100 happy healthy wealthy

Dr. M (Bhupendra Kumar "BK" Modi), Billionaire entrepreneur

Morning Coffee and Refreshments - Meet other Family Offices and UHNWIs 10:30am

11:00am Special Feature: Swiss watches crafted to support Muslims in the practice of their faith

> Classically designed timepieces with up to three very special functions: Qibla (Mecca compass), Salah (prayer time indicator), and Sawm (Ramadan fasting indicator): Insights from Luxury watch making

Tom Morf, CEO, Aramedes

### Global Business, Global Family: Establishing your Base and Satellite(s)

A Guide on establishing a Family Office and Tax Residence in the Middle East

Learn about your options, get helpful insights and practical tips

Ismael Haijjar, Partner, Entrepreneurial Private Business, Family Office, International Tax & Wealth

Structuring, PwC Middle East

Yann Mrazek, Managing Partner, MHQ

12:10pm Fireside Chat: Optimising your Family Office Operations

Benefit from latest technology and the experience of many years in monitoring, reporting and organising

your entire backoffice

Natalie Rotermund, Client Facing, altoo.io Rob Mallernee, Founder & CEO. Eton Solutions

Moderator: Tobias Prestel, Founder, Prestel and Partner

12:40pm **Lunch and Networking - Meet other Family Offices and UHNWIs** 

## Family Office Forum



Dubai 2023 Edition, 31st January-1st February, The Palace Downtown Programme Day 2

**Royale Ballroom: Presentations and Panel Discussions** 

**Boardroom: Investment Roundtables - In-Depth Discussions on Specific Investment Themes** 

**Ballroom Foyer: All day Networking with Refreshments** 

### Day Two Afternoon - Wednesday, 1st February 2023

### Investment Know How: The Digital Universe seen as a Family Office

**Digital Assets Investment Trends** 

- 6 in 10 (58%) of institutional investors surveyed are investing in digital assets globally and more view digital assets as its own independent asset class for the first time, with 76% of Family Office's planning to buy in
- · Global Institutional investment trends, current barriers to adoption for Family Offices, and innovations that will impact investors as the marketplace evolves

Manuel Nordeste, Vice President, Fidelity Digital Assets

2:10pm Crypto currencies, a ponzi scheme or a world changing technology?

Karim Saber, Research Associate, 21Shares

2:40pm Panel discussion: Adding digital assets into your diversified portfolio

- Huge potential, huge risks what aspect dominates?
- Trade, borrowing, lending and custody with Crypto What is Best Practice?
- How big should an allocation into a diversified portfolio be?

Leena ElDeeb, Research Associate, 21Shares

Jason Cozens, Founder & CEO, Glint

Christian Borel, Senior Executive Officer and Branch Manager, SEBA Bank AG ADGM

Pouneh Bligaard, CEO, Dragonfly Asset Management

Moderator: Christian K. Winkler, Managing Partner, asc impact

3:10pm **Afternoon Refreshments - Meet other Family Offices and UHNWIs** 

### Making Money while doing Good

3:50pm **Keynote: True Impact** 

HH Shaikha Jawaher AL Khalifa, Princess of Bahrain

Make your capital work for Impact: 4:00pm

Providing support to SMEs

Lilia Wernli, CEO, Co-Founder, Maxwer Group AG

Making money while doing good: An Investor's panel discussion 4:30pm

> How to achieve both, impact and return? **Amer Vohora,** Impact Investor (SFO)

Hassan Kassam, Midas Safety, Philanthropist, Kassam Family Foundation

Karl Ernst Kirchmayer, Managing Partner, asc impact Moderator: David P Dietz, Director Impact Initiatives, NEXUS

### Grande Finale

Better stories, bigger impact: The power of storytelling 5:00pm

How to drive business growth and protect one's image

Tilo Bonow, Founder & CEO, PIABO, Leading PR advisor to the world's most innovative companies such as

Shopify, Stripe, Silicon Valley Bank, Samsung and BMW

5:30pm **End of the Family Office Forum Dubai 2023 Edition** 

**Join us!** Register **online** at www.prestelandpartner.com by **email** office@prestelandpartner.com or **phone** +44 (0) 20 339 7139 0



# Family Office Forum

**Programme Day 1** 

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown

## Family Office Forum

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown

## **Investment-Themed Roundtables**

### First Day - Tuesday, 31st January 2023

An exchange of opinions, views and experiences made. Hear from experts and learn from peers.

These roundtables are held parallel to the plenary room's sessions and will allow attendees to join in-depth discussions around specific investment-related topics.

#### 10:00am How to invest safely into Crypto?

**Moderators:** 

Karim Saber, Research Associate, 21Shares Leena ElDeeb, Research Associate, 21Shares

#### 2:00pm Aerospace & Space as Investment Themes

With reconstituted supply chains, resilient industrial bases, and cutting edge new technologies, what are the opportunities to benefit from this sector, delivering positive impact and generating financial returns?

**Moderators:** 

Jacob Hetzel, Director, and Philipp Maurer, Partner, Green Eight Capital AG

## **Investment-Themed Roundtables**

### **Second Day - Wednesday, 1st February 2023**

An exchange of opinions, views and experiences made. Hear from experts and learn from peers.

These roundtables are held parallel to the plenary room's sessions and will allow attendees to join in-depth discussions around specific investment-related topics.

### 11:40am Investing in the US - An Exchange on Proven Solutions to

**Increase Returns** 

Moderator: Thomas F. Wiese, President of Institutional Solutions, Crown Global Insurance Group LLC

#### 4:00pm Dealing with digital finance from a quality view

How, as a Family Office, to operate in "Institutional Grade"? Digital Assets: an emerging asset class with 80% volatility. How Family Offices can successfully invest and avoid the obvious pitfalls

**Moderator: Seba Bank** 



**Participants** 

## Family Office Forum

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown

## Family Office Forum

Dubai 2023 Edition, 31st January-1st February, The Palace Downtown



Registration

#### **The Prestel and Partner Promise**

More Family Offices on stage than service providers. More Family Offices in the audience than service providers. For further information on the composition of our audience please see: www.prestelandpartner.com

Free participation is exclusive to Family Offices and only genuinely relevant partners of Family Offices will be able to purchase a delegate pass. In addition, the number of delegate passes is strictly limited. This ensures that the participating Family Offices enjoy a meeting among peers.

\* Our definition of a private Family Office demands a minimum of £150 million and working for one or a few (= not a solution provider to many 3rd parties).

If you want to become a partner please contact office@prestelandpartner.com

#### **2023 Forum Partners**





















































#### **2023 Media Partners**









#### **Secure your place at the Family Office Forum Dubai** 31st January-1st February 2023, The Palace Downtown

### **Register Now**

	Prices in GBP	Number
<b>Both Days:</b> 31st January and 1st February 2023	£3490 + VAT	
One Day Only: 31st January or 1st February 2023	£2990 + VAT	
	Total	

Registration fee includes refreshments, coffee breaks, snacks, buffet lunch, drinks and conference documentation. Accommodation is not included. VAT subject to government change.

#### **Free Admission for Family Offices**

Are you a private\* Family Office? You have the privilege of free admission. Please contact tobias.prestel@prestelandpartner.com

#### Your contact details

Delegate name:		
Fitle:		
Company:		
Address:		
Country:		
Telephone:		
Email:		
Permission granted by (name and signature):		

#### How to register

**In writing:** Post us this form, or fax it to +44 (0) 20 3397139 1

**Online:** www.prestelandpartner.com in the section "Register Here" or email office@prestelandpartner.com

**By phone:** +44 (0) 20 339 7139 0

#### **Payment Details**

Bank transfer: Prestel and Partner Ltd Account: 46223368. Sort code 30-99-93. BIC LOYD GB21132, IBAN GB43 LOYD 3099 9346 2233 68, Lloyds TSB Bank

Payments due within 10 days of invoice date, and in advance of the Family Office Forum. For terms and conditions see www.prestelandpartner.com

**Privacy** 

☐ Tick here if you do not wish to receive information from

> If you are unable to attend your place is transferable. Invoiced amounts are due in

full. Prestel and Partner will not

attend Prestel and Partner will

provide you with conference

conference programme and

Prestel and Partner Ltd.

Cancellation policy

issue refunds.

documentation.

3. If you register but can not

4. Prestel and Partner reserves

schedule without notice.

the right to amend the

<sup>\*</sup> P&P definition of a Family Office; minimum £150m in assets and serves one or a few families (not a solution provider to 3rd parties). Those doing both (family investor and solution provider to FOs) are welcome to join us at 50% of the standard fee.

### **Upcoming Editions Of**

## Our Family Office Forum | Collection

### **Register Now**



#### RIYADH 23rd-24th January 2023 Crowne Plaza

Join 100+ Family Offices and UHNWIs from the Middle East and beyond to discuss Best Practice in Governance and Investments.



#### DUBAI **31st Jan-1st Feb 2023** The Palace Downtown

Join 100+ Family Offices and UHNWIs from the Middle East and beyond to discuss Best Practice in Governance and Investments.



#### SINGAPORE 16th-17th May 2023 The Fullerton Hotel

Join 100+ Family Offices and UHNWIs based in Asia and beyond for this unique forum.



#### ISTANBUL 30th-31st May 2023 Ciragan Palace Kempinski

Join 100+ Family Offices and UHNWIs based in Asia and beyond.



#### LONDON

20th-21st June 2023 The Corinthia

Meet 100+ Family Offices and UHNWIs based in the UK and beyond to learn from each other.



### WIESBADEN

12th-13th September 2023

Join us when 100+ genuine\* German-speaking Family Offices meet.



### **NEW YORK**

10th-11th October 2023 The Harvard Club

Meet 100+ Family Offices and UHNWIs based in North America and beyond to discuss key family office topics.



#### ZURICH

9th-10th November 2023 The Dolder Grand

> Join 100+ Family Offices and UHNWIs from all over the globe to share insights and learn from each other.

#### Family Offices and UHNWI enjoy free entry!

Our definition of a Family Office is a minimum of £150m in assets from only one or few families / wealth-owners, and the Family Office is working for these families (not as a solution provider to many 3rd parties). Please contact office@prestelandpartner.com

Do you work with Family Offices? The Family Office Forum is not a sales show and places for service providers are strictly limited!

To register please visit www.prestelandpartner.com

#### **Your Registration:**

Online at:

www.prestelandpartner.com under tab "Register Here"

office@prestelandpartner.com

By phone:

+44(0) 20 339 71390

Join us! Register online at www.prestelandpartner.com by email office@prestelandpartner.com or phone +44 (0) 20 339 7139 0