

Family Office Forum Dubai

Post-Event Report: 7-8 February 2017

The Family Office Forum Dubai hosted an incredible 183 UHNWI, Delegates, and Family Offices from all across the globe (attendee composition below) along with many Arabian Royals, such as His Excellency who gave the keynote greeting. The positive feedback was overwhelming thanks to so many wonderful speakers and attendees. Delighted with the popular demand, we are planning another Dubai Family Office Forum in February 2018.

In view of the international requests, we are now preparing Family Office Forums in 2017: Germany May, London October, International Zurich November and Singapore December 2017.

Programme and Speakers

The Forum programme was based on recommendations and several months of research. However, it is thanks to our 42 speakers that the Family Office Forum was such a success.

Our participants included royalty, many billionaires, UHNWI and VVIPs, , widely recognized specialists, and many multi-generational Family Offices and Principals. It is because of this collective wealth of knowledge and experience that the events networking was of the highest calibre and most highly treasured amongst our guests.

Partners (Sponsors)

The expertise of our expert partners made the Family Office Forum possible and they have reported being elated with the quality of contacts made during their participation. The very key to their success were the highly relevant topics and expertise of our carefully chosen partners.

Organisers' Summary

We would like to thank all the family officers, family members, experts and in particular the speakers who attended the Dubai Family Office Forum 2017 to exchange information, learn about new trends and options, hold discussions and last but not least, to network with genuine peers. The ambiance was fantastic and we are sincerely grateful for such a warm welcome at our Dubai event. We hope to see you again at the next Dubai forum **6 – 7 February 2018!**

We are looking forward to seeing you at the Prestel and Partner Family Office Forums in 2017/2018 - Please get in touch and secure your participation!

We very much look forward to welcoming you,

A handwritten signature in blue ink, appearing to read 'Mülheim'.

Katja Mülheim

A handwritten signature in blue ink, appearing to read 'Prestel'.

Tobias Prestel

and

Testimonials

On behalf of Dubai Economic Council, I would like to extend our sincere gratitude and heartfelt thanks for our participation in the event “Family Office Forum”. We acknowledge and appreciate your unwavering support to the government of Dubai in working towards improving business practice among family offices which play a pivotal role in the local and regional economy. **The feedback from the Forum has been extremely positive and we would like to take this opportunity to thank you** for the opportunity to share our expertise with the attendees. **All responses have been enthusiastic about the content and the overall quality of the conference**, which is undoubtedly tied to Prestel & Partner’s wealth of knowledge. Thank you for sharing your professional expertise and hosting such a successful event.

Tarek Hajjiri, DIFC

We **thoroughly enjoyed** the conference -

MA Philip Parham, Her Majesty’s Ambassador to the United Arab Emirates, British Embassy Abu Dhabi

Not only was the location stunning, but the event was thoroughly enjoyable and has **certainly proven to be extremely useful, informative and valuable** to us already. What a truly **wonderful group of attendees** and professionals under one spectacular roof. We know the family we represent will be extremely interested that **we certainly made every useful connection we could possibly need** in order to help us attain the answers and assistance necessary to get us started. Warmest wishes and deepest gratitude,

Thomas and Kamila, TAVK

I just wanted to say **congratulations to you and the team on the Dubai event**, it was well planned and run. Convinced my Board to move our Board Meeting to Dubai on the strength of my positive experiences at your Zurich and London Forums, which I hope **illustrates how highly we now regard them**.

Rakesh Chand, Kaura Foundation

Your forums have always been the benchmark for consistency and **unparalleled quality** to me but I am so inspired to see that every time you get better and better - it all adds up and **results are unmatched**. You should be so proud for what **truly was a sensational conference!** A genuine eye opener as increasingly businesses have to look outside of what they deal with for inspiration, context and fresh thinking. **You provided it all.**

Aradhana Khowala, CEO & Founder, Aptamind Partners

I have attend many events in Dubai, and I must say that the **quality of the discussions, and the attendees at your event, was first rate**. Excellent speakers, not selling, but educating, and very good networking with an international list of investors. I will certainly attend again. Great event!

John D. Hanafin, CEO Arton Capital

Just a quick note to say how much I enjoyed the Forum, how **useful I found it** and what a pleasure it was to meet so **many interesting people**. The event was a great success all around. With best wishes

Jason Peers, Chief Investment Officer, Dutco Energy Ltd.

Such a great event. I enjoyed both the sessions and the networking – there was certainly a **high-calibre of attendees**. All the best and well done on such a **fantastic couple of days**

Rachel Pether, Sovereign Wealth Fund Institute

I very much enjoyed the **conversations with the many Family Offices present**, along your perfect organisation and wonderful venue.

Andreas K. Bremer, CCIM, International Capital, LLC

Thank you so much for organising such a fantastic conference. We thoroughly enjoyed the two days and **met so many interesting people - it is an excellent way to network and has opened a few doors for us.**

Louise Brassey, Marketing/Events, Highclere Thoroughbred Racing

Prestel and Partner conferences are **unique in their ability to provide A+ networking opportunities** AND listen to proprietary wealth management and investing insights shared by industry leaders.

Xander Shultz, Propellor Ventures

Thank you for the wonderful event - very organized and **I highly appreciated the calibre of people** that I have met. Prestel & Partner did an amazing job in retaining the exclusivity of this event in facilitating the **exchange of information between the right people**. Not only did I benefit professionally by networking with the right people, but also on a **personal level** by attending the insightful lectures that your speakers presented.

Yousef Khattar, ENGEL&VÖLKERS AVIATION

We acknowledge and appreciate your unwavering support to the government of Dubai and family businesses across the region in working towards further enhancing the operational efficiency of family offices and uncovering international best practice. We have received **extremely positive feedback** from the forum and we would like to take this opportunity to thank you for arranging such **high calibre participants** to share their expertise with our attendees. **There has been particular enthusiasm regarding the content**, which is undoubtedly tied to the participant's wealth of knowledge, which made this event a resounding success.

Kara Gouyez Benallal, DEC

Thank you for giving us the opportunity to work with you on this event: **Such a calibre happening in the UAE - more than happy to partner again.**

Shadi Aslan, McLaren UAE

*The quality of speakers, the agendas and the audience were just what you expected to observe and explore as **part of the FO circle** indeed.*

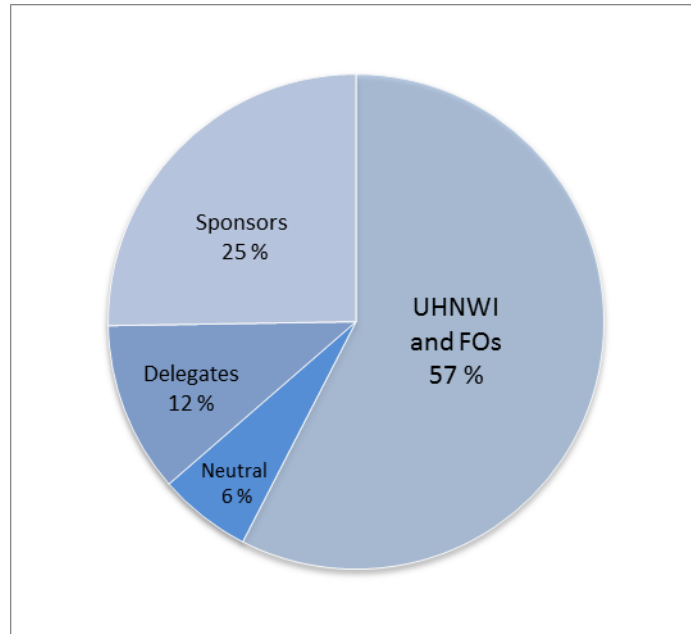
Negin Bemanzadeh, EEE Advisors

Attendee Composition

The composition of participants was exceptional thanks to personal vetting, insider recommendations and a firm separation between buy side and sell side:

The number of UHNWI and Family Offices was much higher than the number of Solution Providers. We had an excellent level of participants, who enjoyed the lively discussions and networking opportunities.

183 attendees in total: Tuesday 161, Wednesday 132, average median was 141 attendees at any given time.



105 Family Officers & UHNWI:

57 %

26 UHNWI

20 Single Family Officers

59 Multi Family Officers

67 Delegates:

37 %

19 Sponsors

22 Solution Providers

26 Sponsor Guests

11 Neutrals:

6 %

4 Academics

7 Experts