

## Family Office Forum Dubai

### Post-Event Report: 16-17 February 2016

The Family Office Forum Dubai hosted an incredible 141 UHNWI, Delegates, and Family Offices from all across the globe (attendee composition below). The positive feedback was overwhelming thanks to so many wonderful speakers and attendees. Following popular request, we are planning another Dubai Family Office Forum on the 7-8 February, 2017.

We are now preparing our upcoming Family Office Forums in 2016: [Germany](#) April 2016, [London](#) October 2016 and the [International](#) Forum Zurich November 2016.

### Programme and Speakers

The Forum [programme](#) was based on recommendations and several months of research. However, it is thanks to our 36 [speakers](#) that the Family Office Forum was such a success.

### Partners (Sponsors)

The expertise of our expert [partners](#) made the Family Office Forum possible and 8 out of 9 reported being very happy with the contacts made and results achieved during their participation.

### Organisers' Summary

We would like to thank all the family officers, family members, experts and in particular the speakers who attended the Dubai Family Office Forum to exchange information, learn about new trends and options, hold discussions and last but not least, to network with genuine peers. The ambiance was fantastic and we are sincerely grateful for such a warm welcome at our Dubai inaugural event!

We are looking forward to seeing you again at the Prestel and Partner Family Office Forums- Please get in touch and secure your place.

We very much look forward to welcoming you,

Two handwritten signatures in blue ink. The first signature is 'Müll' and the second is 'Prestel'.

Katja Mülheim and Tobias Prestel

[See the testimonials and attendee structure on the next page!](#)

## Testimonials

On behalf of Dubai Economic Council, I would like to extend our sincere gratitude and heartfelt thanks for our participation in the event "Family Office Forum". We acknowledge and appreciate your unwavering support to the government of Dubai in working towards improving business practice among family offices which play a pivotal role in the local and regional economy. **The feedback from the Forum has been extremely positive and we would like to take this opportunity to thank you** for the opportunity to share our expertise with the attendees. **All responses have been enthusiastic about the content and the overall quality of the conference**, which is undoubtedly tied to Prestel & Partner's wealth of knowledge. Thank you for sharing your professional expertise and hosting such a successful event. - *Tarek Hajjiri, Dubai Economic Council*

Thank you and congratulations for delivering a fantastic event! - *Billy Canellas, Porto Montenegro*

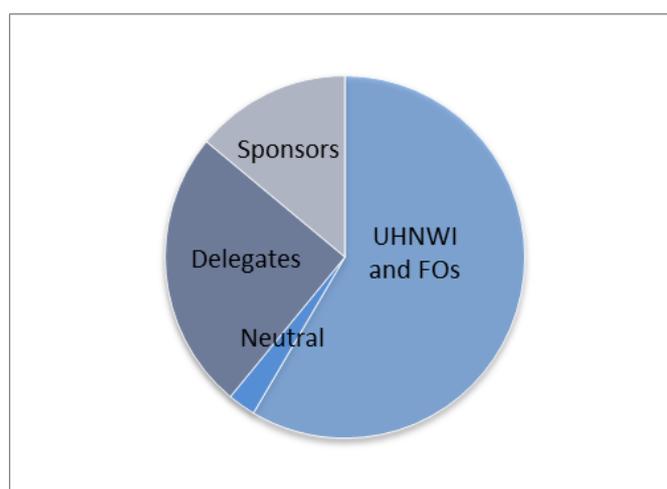
Congratulations - very well organized, everything went smoothly and the organizers were discretely in the background in the most positive sense. The sessions were intriguing and provided interesting food for thought. **But what I was most impressed with was the quality of the attendants. Only a very few service providers but plenty of Principals and investors of all sorts with a variety of international background.** I enjoyed the many conversations very much. So, in short, it was two days well invested - definitely an event I can recommend without hesitation! Once again, thank you - *András Gosztonyi, Qantara GCC GmbH*

I just wanted to say **congratulations to you and the team on the Dubai event**, it was well planned and run. Convinced my Board to move our Board Meeting to Dubai on the strength of my positive experiences at your Zurich and London Forums, which I hope **illustrates how highly we now regard them.**  
*Rakesh Chand, Kaura Foundation*

## Attendee Composition

The composition of participants was exceptional thanks to personal vetting, insider recommendations and a firm separation between buy side and sell side: The number of UHNWI and Family Offices was higher than the number of Solution Providers. We had an excellent level of participants, who enjoyed the lively discussions and networking opportunities.

**141 attendees in total:** Tuesday 135, Wednesday 102, average median was 119 attendees at any given time.



**64 Family Officers & UHNWI: 48 %**  
*12 UHNWI*  
*11 Single Family Officers*  
*41 Multi Family Officers*

**13 Neutrals: 10 %**  
*9 Academics*  
*4 Experts*

**57 Delegates: 42 %**  
*24 Sponsors*  
*27 Solution Providers*  
*6 Sponsor Guests*